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## Industry news: AG Mednet, CompTIA, Eclipsys, McKesson

Health Imaging News | April 9, 2007 | Industry News

A new diagnostic exchange network company, **AG Mednet**, has launched into the market. The company's technology enables hospitals and diagnostic imaging centers of all sizes to provide service to referring physicians. AG Mednet's technology provides image access from anywhere, and is enabled to serve pharmaceutical, biotech, device and clinical research organizations using imaging technology.

"The use of diagnostic imaging is increasing across nearly every facet of healthcare. On the clinical side, the number of radiologists qualified to interpret these scans has not kept pace and, on the research side, the volume of studies being sent through couriers is making their management very difficult," said Abraham Gutman, founder and CEO. "We founded AG Mednet to fill a real void in the market and change the face of medical imaging by making the exchange of diagnostic images as easy and ubiquitous as the dial tone."

**CompTIA** announced that Hitachi Global Storage Technologies, Intel, Objectworld Communications, and Tech Data received Best of Show awards at the recent CompTIA System Builder conference in Vancouver, British Columbia. Award winners were chosen by the votes of VIP technology resellers and solution providers attending the conference. Now in its eighth year, the CompTIA System Builder Conference is focused on Canada's "white box" manufacturers, offering vendors and buyers the opportunity to network as they discuss new products, programs, marketing strategies, and technologies. And the winners were:

- Hitachi Global Storage Technologies, a storage technology leader, for Best Presentation;
- Intel for overall Best of Show, Best Hardware Product and Best Channel Strategy;
- Objectworld Communications, a provider of unified communications software for Microsoft Windows platforms, for Best Software Product and Best Solutions Sales Strategy; and
- Tech Data Corporation, a distributor of IT products, for Best Distribution and Support.

The KLAS CPOE Digest shows that **Eclipsys'** computerized physician order entry (CPOE) solutions are used by more physicians in more hospitals than any other vendor's systems. KLAS CPOE Digest 2007 also indicates that Eclipsys Knowledge-Based CPOE solutions are used by nearly twice as many physicians in inpatient care settings compared to the vendor with the second largest percentage of the market.

**McKesson** said that its Horizon Clinicals Advanced Orders Services team has achieved certification under the Service Capability & Performance (SCP) Professional Service Standard program. Headquartered in San Diego, Service Strategies advances service excellence for quality-minded organizations by providing industry standards, consulting, and training solutions.

The company's Advanced Orders Services team achieved SCP Professional Service certification after an extensive audit. The SCP Professional Service Standard Program quantifies the effectiveness of customer service based upon a stringent set of performance standards and represents best practices in the industry. McKesson's Advanced Orders Team provides implementation services for three integral components of the Horizon Clinicals solutions suite that address medication ordering and management -- Horizon Expert Orders, a clinical decision support/CPOE solution; Horizon Order Management, an order routing and tracking application; and Horizon Meds Manager, a pharmacy information system.



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